

Cradles toCrayons

Operating Budget FY2019

Income FY2019	Individuals	2,462,665
	Corporations & Foundations	1,912,921
Total Development Income		4,375,586
	Other Operating Income	59,145

TOTAL INCOME **\$4,434,731**

Expenses FY19

Bad Debt	30,000
Children's Product Purchase	550,000
Compensation	2,214,363
Depreciation	60,480
Donor Recognition	7,000
Dues & Subscriptions	6,000
Event Items	106,500
Fees	31,945
Insurance	34,884
IT	68,032
Maintenance & Repairs	47,100
Marketing	32,150
Office Supplies	15,800
Partner Program	2,460
Postage	5,800
Professional Fees	86,000
Recruiting Expense	3,000
Rent	319,470
Shared Services	578,443
Staff Development	25,500
Telecommunications	7,404
Travel & Entertainment	33,800
Truck, Van, & Storage	85,000
Volunteer Program	11,600
Warehouse Operations	72,000

TOTAL EXPENDITURE **\$4,434,731**