

Learn to Cope, Inc.
Budget - DPH & Donation
January - December 2019

2019 Operating Budget

Revenue:

Apparel Sales	0
Contract Revenue-DPH-FY 2019	470,789
Contract Revenue-DPH-FY 2020	439,738
Corporate Donations	11,000
Donations	0
Drug Test Kit Sales	5,000
Individual Donations	60,000
Individual Donations - Facebook	7,000
LTC Conference Revenue	13,000
LTC Comedy Night	0
Meeting Donations	34,000
Memorial Donations	23,000
Program Income	0
Rally to Recovery	0
Interest Earned	36

Total Revenue	\$1,063,563
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Expenditures:

Advertising	0
Apparel Costs	0
Bank Charges	72
Computer Hardware & Software	3,600
Consulting Services	54,136
Depreciation	3,251
Donations Made	9,000
Drug Test Kits	1,100
Dues & Subscriptions	6,144
Electric	1,800
Food	1,620
Insurance	1,968
Internet Fees	750
Legal & Professional Fees	18,000
Loss on Sale of Stock	0
LTC Comedy Night	0
LTC Conference	8,000
Meals and Entertainment	1,050
Meetings/Conferences	800
Miscellaneous	0
Office Expenses	13,500

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Office Supplies	10,500
Payroll Expenditures:	0
Employee Benefits - Medical	11,935
Employee Benefits - Other	0
Employee Benefits - WC	1,094
Employee Benefits-WC	0
Employer Payroll Taxes	52,453
Payroll Processing Fees	2,066
Salaries - Management	178,730
Salaries - Program Support	76,004
Salaries - Regional Managers	319,506
Salaries - Support	79,614
Penalties	0
Postage	1,200
Professional Insurance-Umbrella	7,416
Program Supplies & Expenses	18,340
Promotional	9,300
R2R Fundraising Expenses	0
Rent	24,082
Repair & Maintenance	0
Staff Training	6,000
Stationery & Printing	0
Subcontractor Expense	0
Supplies	0
Taxes & Licenses	500
Telephone	11,400
Telephone Equipment	0
Travel	37,800
Travel Meals	1,598

Total Expenditures **\$974,327**

Profit/Loss **\$89,236**
