

**United Way of Tri-County, Inc.**  
**Profit & Loss by Class**  
**PROPOSED BUDGET FY20**

	FY20 WHEAT	FY20 TOTAL
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
MASS 211 AGENT FEE		312,257.53
EEC		344,230.00
MEMA		296,250.00
FACES		300,000.00
Comm of MA - DMH		150,000.00
CY 19		1,793,694.00
PY 18		605,000.00
SPECIAL EVENTS		378,000.00
PORTAGE FEES/ SALES TO PUBLIC		155,000.00
FOOD PANTRY INCOME		128,350.00
WHEAT	288,459.00	288,459.00
CITY OF MARLBOROUGH		6,000.00
MANAGEMENT FEE INCOME		216,000.00
<b>Total Income</b>	<b>288,459.00</b>	<b>4,973,240.53</b>

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**PROPOSED BUDGET FY20**

	FY20 WHEAT	FY20 TOTAL
<b>EXPENSES</b>		
DESIGNATIONS	0.00	901,380.00
ALLOCATIONS	0.00	60,000.00
SALARIES	273,595.28	2,252,212.42
PAYROLL TAX EXPENSE	29,639.56	213,950.25
EMPLOYEE BENEFITS	19,114.25	326,359.78
INSURANCE	3,150.00	53,568.03
PROFESSIONAL FEES	0.00	91,072.00
OFFICE RENTAL - MORTGAGE	35,138.52	258,123.95
ELECTRICITY/GAS	9,342.00	46,586.85
TELEPHONE	5,952.00	125,594.57
BUILDING REPAIRS \ MAINT.	3,500.00	35,500.00
BUILDING CLEANING SERVICES	0.00	12,031.72
BUILDING SECURITY	2,000.00	8,970.88
WASTE MANAGEMENT	9,500.00	26,380.00
PEST CONTROL	1,000.00	3,020.00
C.C.M. GA	0.00	17,135.49
TRAVEL and GAS	6,258.00	46,172.05
EQUIP/AUTO RENTAL/MAINTENANCE	1,500.00	28,806.65
COMPUTER EXPENSE	4,918.00	129,185.53
FOOD	1,308.00	19,808.00
ANNUAL MEETING	0.00	8,500.00
OTHER SPECIAL EVENTS	0.00	6,408.26
OFFICE SUPPLIES	4,250.00	61,259.15
CAMPAIGN SUPPLIES	0.00	97,663.66
POSTAGE G/A	392.21	9,794.89
ADVERTISING	250.00	3,857.73
RENEWALS/DUES	75.31	64,669.84
BANK FEES	524.90	22,277.81
FILING FEES	492.78	1,128.78
LOAN MOC	3,600.00	3,600.00
BAD DEBT EXPENSE	0.00	2,000.00
EMERGENCY LOCATION	0.00	1,000.00
CONFERENCES / CASE MNGT	0.00	3,000.00
INTEREST EXPENSE	0.00	1,200.00
<b>SUBTOTAL EXPENSES</b>	<b>415,500.81</b>	<b>4,942,218.28</b>
<b>Income before Depreciation</b>	<b>-127,041.81</b>	<b>31,022.25</b>
<b>DEPRECIATION EXPENSE</b>	<b>2,924.43</b>	<b>135,096.03</b>
<b>Net Income (Loss)</b>	<b>-129,966.24</b>	<b>-104,073.78</b>
<b>Total Budget</b>	<b>418,425.24</b>	<b>5,077,314.31</b>